2016

Maryland Sheep and Wool Festival Fleece Show and Sale

May 7-8, 2016

March 10, 2016

Dear Fleece Producers:

As we have done in the past, we are reaching out to participating fleece producers with updates and other helpful information regarding the Fleece Show and Sale.

- 1. NEW: NO LATE ENTRIES. All entries must be RECEIVED by April 27. No new entries will be accepted the day of fleece check-in (Friday, May 6th). If you have questions about the entry process, feel free to contact us ahead of time.
- 2. NEW BREED-SPECIFIC (Division III) CLASS for FINNSHEEP FLEECES. Finnsheep are the featured breed at the Festival this year, so we anticipate sufficient entries for a Finnsheep class.
- 3. Due to insufficient entries for the past few years, there will be no breed-specific (Division III) class offered for Icelandic fleeces. You are welcome to enter Icelandic fleeces in Divisions I or II.
- 4. The award for the winning Bluefaced Leicester fleece (Division III Breed Class) will be sponsored by the Bluefaced Leicester Union (the Bluefaced Leicester national show will take place at the Festival this year in the sheep show ring).
- 5. FLEECE CHECK-IN 10:00 a.m. 4:30 p.m. ON FRIDAY, MAY 7 at the back of the Farm & Garden Building.
- 6. WANT TO HELP? As always, it takes a great deal of volunteer participation to make the Fleece Show & Sale a success. Particularly on Saturday and Sunday, we could use volunteers to help manage the sales floor, entrance and exit; ensure tags are secured to fleece bags; assist with sales, and on Sunday afternoon help wrap things up and release unsold fleeces among other tasks. Two-hour minimum commitment. Working at the Fleece Show & Sale is a great chance to get exposed to a huge variety of fleeces and meet fellow fleece lovers and experts who are generous with their knowledge and experience. Please contact us at fleeceshow@sheepandwool.org.

ENTERING YOUR FLEECES

- 1. There is no mechanism for on-line entry. Please fill out paper entry forms and mail them with a check. Remember, they must be <u>received</u> by April 27.
 - Entry forms will be available on-line as a downloadable .pdf file, as well as in the catalog. To assist you we've attached here a .pdf and an .xls version of the Entry Form. Please feel free to share these with others who may not be on our list yet.

To access the Entry Form online go to the festival website:

www.sheepandwool.org -> click on icon for Shows and Sales -> select Fleece Show and Sale -> select the downloadable registration form on the right

- 2. **Breed Designation**. Breed information on the entry forms should be designated in one of two ways:
 - a. For purebred single breed: **Breed Name (e.g. Romney)**
 - b. For crosses of more than one breed: **Predominant Breed Name X (e.g., Romney X)** Predominant Breed refers to the breed that is either the highest percentage breed in the cross OR the breed in the cross whose qualities are most reflected in the particular fleece.

We realize that many buyers like to see complete breed information, and you are welcome to include the specifics in the optional Fleece ID column on your entry form – this will print out on the tag that will be fastened to the bag. For Sale-Only fleeces, you may also include this information on a slip of paper in the bag; for competition fleeces include the information in an unmarked envelope in the fleece bag (see note No. 7 below).

- 3. Fleeces entered in Division III (breed-specific) classes should, of course, designate the breed but do not designate Class (A, B, C, or D).
- 4. Fleece weights must be rounded to the nearest ½ pound not ounces. We will round to the nearest quarter-pound if you don't. Please be as accurate as you can. If a buyer questions the weight of a fleece, one of our staff will oversee the process of re-weighing it, and the actual weight at that time will be the one used to calculate the purchase price. Remember that changes in temperature and humidity can affect the fleece weights considerably.
- 5. **Covered vs. Uncovered Fleeces**. The space on the entry form to indicate whether a fleece was covered or uncovered MUST be filled out. This is critical if we are to continue to offer a prize for the best un-covered fleece.
- 6. The 2015 Division III Breed-Specific Classes will include:

Bluefaced Leicester Finn Merino
Border Leicester Gotland Montadale
Coopworth Jacob Rambouillet

Cormo Karakul Romeldale (incl. CVM)

Corriedale Leicester Longwool Romney
Cotswold Lincoln Shetland

<u>Note</u>: If you are interested in having an additional breed represented in Division III, you must identify three exhibitors (representing different flocks) who *will enter fleeces* of that breed in the competition, and you must contact us by November 15 in order to include the breed for the following May Festival.

7. **Producer Identification (and other information) with fleeces.** Sale-Only fleeces may include visible information on or in the bag(s) upon entry if desired. If you wish to include additional information with your competition (Show & Sale) fleeces, it must be inside a standard plain white mailing envelope in the bottom of the clear plastic fleece bag. If you wish to place more visible identifying (or other) information with your fleece(s) you may do so **AFTER**

judging is completed. You can check with us late on Friday (depending on how late the judging goes) or on Saturday morning about doing this before the sale opens, or do it anytime after the sale opens. Bring your fleece receipt slips to make it easier to locate and identify your fleece(s).

8. Lower Commission for Maryland Sheep Breeders Association (MSBA) Members: MSBA charges a commission on all fleeces sold at the Festival: 10% for MSBA members (as of April 1) and 20% for non-members. Annual membership is \$25.00 and is open to everyone regardless of state of residence. If you'd like to join, send your name, address, phone # (optional) and email address to: Kris Thorne, 1130 Martin Drive, Westminster, MD 21157 and enclose a check made out to Maryland Sheep Breeders Association, Inc. Membership application form is attached to this letter.

Last year 373 fleeces (47%) were entered by MSBA member producers (10% commission); 412 were entered by non-MSBA members (20% commission). There may be some of you out there who would benefit from joining MSBA for \$25!

FLEECE CHECK-IN - Friday, May 7

Fleece check-in will take place at the back of Building 2 (Farm & Garden Bldg) beginning at 10:00 a.m. You will be able to drive to the drop-off area where you can unload your fleeces before moving your car to a parking area. Please see attached map for location and directions to the site. When you turn onto the fairgrounds road, you will go all the way to the bottom of the hill to the last entry point into the fairgrounds and will be directed by signs around to the back of the barns and the fleece drop-off area.

REMINDERS for how to ensure efficient and painless check-in process:

- ✓ Check-in will be fastest, easiest, and cheapest for those who have registered with complete information (including accurate fleece weights) on their entry forms!
- ✓ **Open bags** Bring your fleeces to check-in in clear plastic bags that are **open**. They must be open in order to place identifying paperwork in the bag. It takes extra time at check-in to undo knotted or tied bags. At the check-in table, each will be knotted with the appropriate amount of opening for judges and/or shoppers to view the fleece.
- ✓ Please DO NOT list estimated weights or prices you intend to change! If you do not have accurate weights or prices for your fleeces at the time you fill out your registration forms please leave those fields on the form blank and bring us the correct information when you arrive.
- ✓ **Incomplete or inaccurate entries:** If your registration information is incomplete or incorrect and requires changes or additions at check-in time, check-in will take longer and will incur a \$1.00 administrative fee for each fleece requiring a change. Payment will be due at time of check-in (this will add a step and time to your check-in process).
- ✓ NO Late Entries will be accepted.

USEFUL INFORMATION FROM 2015 FOR PRODUCERS AND PURCHASERS

We have tracked, as best we can, summary data relating to the numbers and prices of fleeces from last year's (2015) Show and Sale. This information can be found in full in the tables included at the end of this letter – we hope you find it helpful.

Fleeces were entered by 173 exhibitors/producers from 19 states (CA-2, IA-1, IL-2, KY-2, MD-68, MT-1, NC-1, NJ-12, NY-9, OH-10, PA-26, SD-1, TN-1, VA-23, VT-2, WI-4, WV-5). There were 950 fleeces entered:

- 356 were for Show and Sale
- 594 were for Sale Only
- 714 (75%) were sold, totaling 3877 lbs

There were 344 buyers from 34 states and Canada.

As always, we welcome your questions, comments and ideas as we try to improve the Fleece Show and Sale for all of you and our buyers. We thank you for your ongoing support and participation.

This letter is being sent out to all of the producers who entered fleeces for the last two years for whom we have contact information – the vast majority by email and a handful by U.S. mail. It is also posted in downloadable form on the Festival website (www.sheepandwool.org) so the information is available to newcomers as well.

Please send your comments or questions to Fleeceshow@sheepandwool.org

We look forward to seeing you in May!

~ Maryland Sheep and Wool Festival Fleece Show and Sale Committee: *Jill Arnold, Lee Langstaff and Judy Leece (co-chairs)*

Attachments:

- 2015 MSW Fleece Show & Sale Statistics
- MSBA Membership Application Form
- 2016 Fleece Show & Sale Entry form in .pdf and .xls formats
- Map

MD SHEEP WOOL FESTIVAL FLEECE SHOW SALE 2015 DATA SUMMARY

Total No. of Producers 173 No. of States Represented by Producers

19

Buyers: 344 from 34 states and Canada

			ASKING PRICE (\$/lb)					SELLING PRICE (\$/lb)						
Category	No. Entered	No. Sold		Min		Max		Ave		Min		Max		Ave
Total Fleeces Entered	950	714 (75%)	\$	2.00	\$	95.00	\$	14.66						
Show and Sale	356	281 (79%)	\$	5.00	\$	95.00	\$	19.76	\$	5.00	\$	95.00	\$	19.14
Sale Only	594	433 (73%)	\$	2.00	\$	50.00	\$	11.60	\$	2.00	\$	50.00	\$	11.76
Coated Fleeces	251	231 (92%)							\$	6.00	\$	95.00	\$	19.67
Show & Sale	159	231 (9270)							φ	0.00	φ	95.00	φ	19.07
Sale Only	92													
Uncoated Fleeces	699	483 (69%)							\$	2.00	\$	71.42	\$	12.27
Show & Sale	197	, ,												
Sale Only	502		ASKING PRICE (\$/IL			/lb)		SOI			LD PRICE (\$/lb)	
Division I (Nat.Colored)				Min		Max		Ave		Min		Max		Ave
A - Fine	77	73	\$	5.00	\$	35.00	\$	13.60	\$	5.00	\$	35.00	\$	13.60
B - Medium	108	92	\$	5.00	\$	40.00	\$	15.55	\$	5.00	\$	40.00	\$	15.06
C - Long	151	126	\$	3.00	\$	60.00	\$	15.01	\$	3.00	\$	71.42	\$	15.64
D - Double coated	47	28	\$	7.50	\$	55.00	\$	14.72	\$	7.50	\$	25.00	\$	11.93
No class designated														
Division II (White)														
A - Fine	54	37	\$	3.00	\$	32.00	\$	14.79	\$	3.00	\$	34.61	\$	14.54
B - Medium	143	104	\$	2.00	\$	50.00	\$	11.40	\$	2.00	\$	50.00	\$	11.79
C - Long	199	121	\$	3.00	\$	60.00	\$	11.50	\$	3.00	\$	60.00	\$	10.94
D - Double coated	5	3	\$	10.00	\$	25.00	\$	17.80	\$	10.00	\$	22.00	\$	12.50
No Class designated														
Division III (Breed)	166	130	\$	7.00	\$	95.00	\$	20.98						

WHOLE FLEECES							
Lowest selling price	\$6.00						
Highest selling price	\$480.00						
Average selling price	\$74.30		SOLD PRI	CE	- Whole	Fle	есе
			Min		Max		Ave
Division I (Nat.Colored)							
A - Fine		\$	26.25	\$	218.75	\$	84.36
B - Medium		\$	18.75	\$	139.50	\$	69.89
C - Long		\$	9.00	\$	210.00	\$	72.90
D - Double coated		\$	24.38	\$	125.00	\$	49.46
Division II (White)							
A - Fine		\$	8.25	\$	212.50	\$	91.78
B - Medium		\$	6.00	\$	343.00	\$	61.55
C - Long		\$	8.00	\$	480.00	\$	61.91
D - Double coated		\$	30.00	\$	143.00	\$	69.33
No Class designated							
_							

MD SHEEP WOOL FESTIVAL FLEECE SHOW SALE 2015 DATA SUMMARY

DATA BY BREED (NOT lim			1		IC E	PICE (t/lh	1		SOI	ח	PRICE (¢/lh	`
Breed	ENTERED	SOLD	ASKING PR			Max	· · · · ·						• • •	
	24	20	¢	3.25	ď	95.00	l e	27.64	Φ	6.00	ıσ	Max 95.00	\$	26.60
BI Faced Leicester BI Faced Leicester X	26	14	\$ \$	8.00	\$	55.00	\$ \$	18.86	\$ \$	8.00	\$	50.00	\$	16.10
Border Leicester	83	59	\$	3.00	\$	30.00	\$	10.54	\$	3.00	\$	30.00	\$	9.97
	29	15		6.00		30.00	_	12.79	\$	6.00	\$	24.00	\$	13.87
Border Leicester X California Red	18	7	\$	16.00	\$	20.00	\$ \$	18.33	э \$	18.00	\$	20.00	\$	18.86
California Red X	2	2	\$	5.75	\$	5.75	\$	5.75	\$	5.75	\$	5.75	\$	5.75
	4	4		12.00	_	15.00	_	12.75		12.00	\$	15.00	\$	12.75
Cheviot Cheviot X	4	4	\$ \$	5.50	\$	11.00	\$ \$	8.38	\$ \$	5.50	\$	11.00	\$	8.38
	24	14	\$	4.00	_	19.00	<u> </u>	12.29	\$	4.00	\$	16.00	\$	12.36
Coopworth Coopworth X	5	2	\$	16.00	\$	21.00	\$ \$	18.20	\$	16.00	\$	17.00	\$	16.50
Cormo	19	15	\$	15.00	\$	35.00	\$	28.05	\$	15.00	\$	35.00	\$	29.17
Cormo X	17	15	\$	8.25	\$	32.00	\$	16.69	\$	15.00	\$	35.00	\$	16.12
Corriedale	26	25	\$	8.50	\$	28.00	\$	16.48	\$	8.50	\$	28.00	\$	16.54
Corriedale X	14	14	\$	7.50	\$	21.00	\$	11.05	<u>φ</u> \$	7.50	\$	21.00	\$	11.05
Cotswold	33	17	\$	7.00	\$	25.00	\$	15.52	\$	8.00	\$	25.00	\$	17.24
Cotswold X	4	1	\$	12.00	\$	14.00	\$	13.00	φ \$	14.00	\$	14.00	\$	14.00
Dorset	16	12	\$	4.50	\$	20.00	\$	9.63	\$	4.50	\$	20.00	\$	9.71
Dorset X	4	2	\$	9.00	\$	17.00	\$	12.50	\$	15.00	\$	17.00	\$	16.00
Finn	23	18	\$	10.00	\$	40.00	\$	18.96	\$	10.00	\$	40.00	\$	21.00
Finn X	7	4	\$	5.00	\$	50.00	\$	18.57	\$	10.00	\$	35.00	\$	16.25
Gotland	21	18	\$	25.00	\$	75.00	\$	38.48	\$	25.00	\$	71.42	\$	39.52
Gotland X	7	6	\$	22.00	\$	40.00	\$	33.14	\$	22.00	\$	40.00	\$	34.50
	1	1	\$	15.00	\$	15.00	_	15.00	<u>φ</u> \$	15.00	\$	15.00	\$	15.00
Icelandic Jacob	28	28	\$	9.00	\$	20.00	\$ \$	13.75	\$	9.00	\$	20.00	\$	13.75
Jacob X	3	3	\$	7.00	\$	15.00	\$	10.33	\$	7.00	\$	15.00	\$	10.33
Leicester Longwool	46	27	\$	5.00	\$	18.00	\$	10.33	\$	8.00	\$	18.00	\$	11.51
Leicester Longwool X	19	10	\$	7.00	\$	20.00	\$	10.75	\$	7.00	\$	20.00	\$	11.70
Lincoln	23	17	\$	5.00	\$	25.00	\$	7.09	\$	5.00	\$	10.00	\$	6.47
Lincoln X	11	8	\$	5.00	\$	14.00	\$	6.36	\$	5.00	\$	14.00	\$	6.88
Merino	55	45	\$	3.00	\$	32.00	\$	14.29	\$	3.00	\$	32.00	\$	14.62
Merino X	12	11	\$	11.00	\$	35.00	\$	15.87	\$	11.00	\$	35.00	\$	15.87
Montadale	9	9	\$	8.00	\$	10.00	\$	8.44	\$	8.00	\$	10.00	\$	8.44
Perendale X	3	1	\$	12.00	\$	12.00	\$	12.00	\$	12.00	\$	12.00	\$	12.00
Polypay X	4	4	\$	5.00	\$	5.00	\$	5.00	\$	5.00	\$	5.00	\$	5.00
Rambouillet	11	8	\$	5.00	\$	35.00	\$	10.82	\$	6.00	\$	35.00	\$	11.75
Rambouillet X	29	29	\$	6.00	\$	30.00	\$	14.12	\$	6.00	\$	30.00	\$	14.12
Romeldale*	27	27	\$	8.00	\$	25.00	\$	17.15	\$	8.00	\$	25.00	\$	17.15
Romeldale X	23	22	\$	7.50	\$	25.00	\$	15.93	\$	7.50	\$	25.00	\$	16.30
Romney	65	52	\$	5.00	\$	24.00	\$	10.83	\$	5.00	\$	29.00	\$	10.81
Romney X	41	39	\$	3.00	\$	22.00	\$	14.33	\$	3.00	\$	22.00	\$	14.22
Scottish Blackface	2	2	\$	10.00		12.00		11.00		10.00	_	12.00		11.00
Shetland	60	34	\$	5.00	\$	60.00	<u> </u>	17.63	\$	5.00	\$	30.00	\$	12.65
Teeswater	4	3	\$	8.65	\$	60.00	\$	24.33	\$	8.65	\$	60.00	\$	24.77
Teeswater X	1	1	\$	6.25	\$	6.25		6.25		6.25		6.25	\$	6.25
Texel	10	8	\$	2.00	\$	6.00		4.20		2.00	\$	6.00		4.00
Texel X	10	6	\$	4.50	\$	5.00		4.95	\$	4.50	\$	5.00	\$	4.92
Tunis	10	6	\$	6.00	\$	14.00		8.14		6.00	\$	14.00	\$	8.17
Tunis X	6	5	\$	5.00	\$	6.00	\$	5.17	\$	5.00	\$	6.00	\$	5.20
Wensleydale	3	3	\$	5.00	\$	15.00	\$	11.67	\$	5.00	\$	15.00	\$	11.67
Wensleydale X	20	15	\$	6.00	\$	29.00	<u> </u>	16.80		10.00	\$	29.00	\$	19.07
Undesignated	4	10	\$	3.25	\$	3.25	\$	3.25		3.25	\$	3.25	_	3.25

^{*} Includes everything entered as CVM, Romeldale, Romeldale CVM and Romeldale/CVM

MD SHEEP WOOL FESTIVAL FLEECE SHOW SALE 2015 DATA SUMMARY

STATE	Fleeces	Producers
California	14	2
Iowa	6	1
Illinois	14	2
Indiana	6	1
Kentucky	11	2
Maryland	377	68
Michigan	14	2
Montana	2	1
North Carolina	7	1
New Jersey	73	12
New York	41	9
Ohio	69	10
Pennsylvania	118	26
South Dakota	1	1
Tennessee	7	1
Virginia	133	23
Vermont	6	2
West Virginia	24	5
Wisconsin	20	4

MARYLAND SHEEP & WOOL FESTIVAL

2016 Fleece Show & Sale Entry Form

ALL Registrations must be RECEIVED by April 27, 2016

NEW in 2016 - NO LATE REGISTRATIONS

7				1									
Name:					Farm (Optional):								
Address:													
City:				State:			Zip:						
Phone:			Email:										
Maryland She	ep Breede	ers Ass	ociation (MSBA) Member as of 4/1/15	? YES	NO (circ	le one)	4-	-н					
Division I - Natura Division II - White Division III - Bree	e	Only)	Class A: Fine Class B: Medium Class C: Long Class D: Double Coated			SS = Show an S = Sale Only	d Sale \$6.00 \$3.00						
Fleece ID (optional)	Division	Class	Breed	Coated (Y/N)	Wt*	\$/lb**	Show/Sale Status	Entry Fee					
1													
2													
3													
4													
5													
6													
7													
* Weight shoul	d be rounde	d to the	closest 1/4 lb			TOTAL	ENTRY FEE:						

NOTE: Entries that require changes at time of delivery will be charged an administrative fee of \$1.00 per fleece (including weights, prices, breed, etc.)

Make checks payable to: Maryland Sheep & Wool Festival

Send completed form and check to: Lee Langstaff, 24020 Old Hundred Rd., Dickerson, MD 20842 (Registration deadline: April 27, 2016)

\$25 charge for any checks returned for insufficient funds.

Contact: fleeceshow@sheepandwool.org

^{**\$/}Ib MUST be included for Sale Fleeces!

Kris Thorne MSBA Membership Chair 1130 Martin Drive Westiminster, MD 21157

Make checks payable to MSBA

Inquiries: msbamembershipchair@gmail.com

MSBA is an active organization that sponsors several annual events: the Maryland Sheep & Wool Festival (May), the Maryland Wool Pool (June), and the Maryland Sheep Shearing School (April), as well as a range of sheep, wool and lamb promotional and educational activities, a scholarship fund and an annual members dinner in October.

As a member you will:

- Join an active and friendly group community of shepherds and others
- Support the core activities of the MSBA
- Receive the quarterly Maryland Sheep News, MSBA's informative newsletter
- Pay a reduced commission on any fleeces consigned for sale at the Maryland Sheep & Wool Festival Fleece Show and Sale
- Receive a free copy of the Maryland Sheep & Wool Festival Catalog
- Receive regular publications from the American Sheep Industry Association
- Be eligible for online Members Directory in a re-structured MSBA Website

Annual membership dues are \$25. The membership year runs from October through September. Dues received before June 1, 2015 will be recorded as paid through September 30 of 2015. Dues for new memberships received on or after June 1 (AND/OR membership payments made at the Wool Pool or new memberships at the 2015 Sheep & Wool Festival) will be recorded as paid through September of 2016.

Maryland Sheep Breeders Association

MEMBERSHIP APPLICATION FORM

Name:	
Farm Name:	
Address:	
City, State, Zip:	
Phone:	
Email:	
Note: Maryland Sheep News (the new members electronically. Hard copy is do not have access to email.	
* * * * * * * * * * * * * * * * * * * *	* * * * * * * * * * * * * * * * * * * *
Please include me in the next of	edition of the MSBA Directory
Web URL:	
Breed(s):	No. of Ewes:
What Products do you offer?	
Breeding Stock	Crafts
Freezer Lambs	Fleeces
4-H Club Lambs	Roving
Ram Leasing	Yarn
Shearing Services	Finished Wool Products (knitted, woven, etc)
	Other (please specify):

