

M A R Y L A N D
SHEEP & WOOL
F E S T I V A L

Information for Potential Vendors

The Maryland Sheep & Wool Festival (MSWF) is a program of the Maryland Sheep Breeders Association. The MSWF serves to showcase, and provide a marketplace for, the amazing range of products, services, activities, skills and artistry that both support and reflect the spectacular versatility and variety of what sheep have to offer. We welcome your application.

MSWF is a competitive juried show. We are looking for unique or rare or exciting products. We have a sophisticated customer-base and we have an opportunity to provide them with products they cannot find anywhere else. Typically, we have more than 100 applicants, and only have openings for around ten vendors at the time of jurying. The jurying panel will create a waiting list in case we have openings due to cancellations in the last few weeks and days before the festival.

Please note: We do not accept commercial vendors, such as home improvement contractors. We also do not accept vendors selling solely mass-manufactured products. In addition, the vendor committee does not select food vendors; they are handled by another committee. Please email foodvendors@sheepandwool.org for more information about our food vendor requirements.

Here are some guidelines that may help you prepare your application.

- Please select the single category on the enclosed application that best describes the focus of your booth. You are not limited to selling only one category of product, but knowing your primary emphasis will help our jurying panel. Those in the "other" column generally have sheep and wool themes.
- We need to see what you will be selling. High quality photographs are a must. Please send samples if possible. If you include postage and packaging for the samples, we will return them. As you may guess, many of the jurying panel members are knitters and fiber enthusiasts (and shepherds), and there is nothing like a skein of hand-spun locally-raised fiber or a beautiful object to draw our attention. Due to time constraints, we do not review CDs or websites.
- Tell us about the range of products you will offer. You are not limited to selling one category of product. For example, you may have farm-raised wool (if so, we would like to know the breed) but you may also sell designs that you have created for your wool along with hand-made hats.
- We need to know what your booth will look like. Be aware that a fuzzy photocopy may not do your booth justice. Send us a good photograph (or several photographs) of your display.
- Subletting or sharing of space is not permitted without approval of the vendor committee. You may not sell products made by others unless you specifically apply and go through jurying as a cooperative venture. You may not re-sell products made by others.

If you are not accepted, keep trying, as the number of available booth spaces and mix of applications received varies from year to year. It is common for vendors not to be selected on their first application. We encourage you to come to the festival and see what other vendors are selling. Even if you were not selected, you can still advertise in our catalog and/or on our website and gain exposure to festival attendees.

**NEW VENDOR APPLICATION FOR BOOTH SPACE
MARYLAND SHEEP & WOOL FESTIVAL**

May 5 & 6, 2018

Please send pictures and/or samples with a \$20.00 (twenty dollar) application fee.

APPLICATION DEADLINE: OCTOBER 1, 2017

Company Name _____ Telephone _____

Individual's Name _____

Mailing Address _____

City _____ State _____ Zip _____

Email _____ Website _____

Check one category that best describes your booth emphasis:

Fiber Products		Tools, Equipment, Supplies and Services		Other	
<input type="checkbox"/>	Fiber, Farm-Raised	<input type="checkbox"/>	Knitting Supplies and Accessories (other than yarn)	<input type="checkbox"/>	Art
<input type="checkbox"/>	Fiber, Locally Sourced	<input type="checkbox"/>	Fiber Processing Equipment, Tools and Supplies	<input type="checkbox"/>	Baskets
<input type="checkbox"/>	Fiber, Hand-dyed and/or Hand-spun	<input type="checkbox"/>	Felting Supplies	<input type="checkbox"/>	Buttons
<input type="checkbox"/>	Fiber, Specialty	<input type="checkbox"/>	Rug Making Supplies	<input type="checkbox"/>	Glass
<input type="checkbox"/>	Felted Products	<input type="checkbox"/>	Fiber Mill	<input type="checkbox"/>	Jewelry
<input type="checkbox"/>	Recycled Wool Handcrafts	<input type="checkbox"/>	Sheep Equipment and Supplies	<input type="checkbox"/>	Plants
<input type="checkbox"/>	Rugs	<input type="checkbox"/>	Other _____	<input type="checkbox"/>	Pottery
<input type="checkbox"/>	Sheepskins and Sheepskin Products	<input type="checkbox"/>		<input type="checkbox"/>	Traditional Handcrafts
<input type="checkbox"/>	Woven Products	<input type="checkbox"/>		<input type="checkbox"/>	Woodcrafts
<input type="checkbox"/>	Other _____	<input type="checkbox"/>		<input type="checkbox"/>	Other _____

Full description of products or services you will sell:

Why would you be a good choice for the Maryland Sheep & Wool Festival?

Have you applied previously? Yes _____ No _____

If you have applied before, please be sure to send photographs and/or samples again, as they may not be retained from year to year.

If you are accepted, will you need a temporary Maryland Sales Tax permit? Yes _____ No _____

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All inside spaces are approximately 13' x13'. Access to electricity may be available in all indoor spaces, but is not guaranteed in any outside location. The two-day fee is listed below for informational purposes only. **Do not send your booth fee at this time.** Please indicate your first and second choice of booth location.

Inside Space

_____ Main Exhibition Hall - \$375
_____ Barns 3, 4, 5, 6 - \$270

Outside Space

_____ 15' front, 10' deep - \$195.00
_____ 20' front, 10' deep - \$240.00
_____ 30' front, 10' deep - \$355.00

If you plan to have any animals in your booth, what would they be? _____

NOTE: Live animals for sale are limited to sheep and other fiber producing animals, no dogs. No live animals are allowed in the Main Exhibition Hall. **All animals brought onto the fairgrounds must meet the Maryland Department of Agriculture Animal Health Fair and Show Requirements and must be accompanied by the appropriate and specified paperwork.** Refer to <http://mda.maryland.gov/AnimalHealth/Pages/Fairs-Shows.aspx> for more information. All animals sold at the Maryland Sheep & Wool Festival that are going out of state are required to have a current Interstate Certificate of Veterinary Inspection issued by an approved Maryland veterinarian.

How to Apply

1. **Applications must be postmarked by October 1st. Those mailed after that date will not be accepted.**
2. Enclose a check for \$20.00 (twenty dollars) as your non-refundable **application fee**. Make checks payable to: **MARYLAND SHEEP & WOOL FESTIVAL**. This is an application for booth space, not a contract. If a contract is subsequently offered, booth fees are due immediately with the signed contract.
3. Send pictures and any pertinent material along with this application. Send packaging/return postage if you would like your pictures or samples returned to you. Your application, along with any pictures and/or samples submitted, will be reviewed by the jurying panel.
4. Mail completed application, pictures and/or samples and check to:

**Maryland Sheep & Wool Festival
5010 General Stuart Court
Sharpsburg, MD 21782**

5. All applicants will be notified in writing no later than January 15th, 2018 of the decision made by the jurying panel on their application.

**Questions should be directed to the above address or you may email
vendors.mdsheepwoolfest@gmail.com**